

## C. Seth Lester, ASA

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### PROFILE

Actuarial generalist in the commercial pharmacy benefits space with experience in core pricing and reserving functions, data storytelling and visualization, predictive modeling, public speaking, model CI/CD pipelines, and coaching Agile/Scrum teams.

### WORK EXPERIENCE

*Actuarial Advisor* April 2019 to present  
Pharmacy Pricing, Cigna Commercial Healthcare, Philadelphia, PA

- Lead actuarial pricing team's feature development and new product pricing methodology for in-house interactive pricing model used by 20+ commercial pharmacy benefits underwriters.
- Built intake system for case-specific pricing questions and exception approval requests from underwriting, sales, and other market-facing functions.
- Transitioned team to Agile release train. Continue to champion Scrum roles and ceremonies in adjacent teams across the organization.
- Coach teammates towards more innovative and pragmatic sharing of information with key stakeholders through data visualization improvements.
- Provide ad-hoc pharmacy claims modeling, projections, and other business insights to matrix partners and internal customers, as needed.
- Lead team effort to overhaul data processes and data validation frameworks in R and SAS codebases.

*Actuarial Specialist* August 2017 to April 2019  
Actuarial Valuation, Cigna Supplemental Benefits, Austin, TX

- Owned DAC true-up process for several LOBs; developed visualized process in R to validate and monitor deferred expense amortization model output.
- Maintained suite of GGY AXIS models and in-house MS SQL Server-based data warehouse to support Stat/GAAP ALR, DLR, DAC, and VOBA financial reporting requirements.

*Actuarial Senior Analyst* June 2015 to August 2017  
Actuarial Rate Maintenance, Cigna Supplemental Benefits, Austin, TX

- Implemented feature enhancements for tool supporting the automation of several hundred annual rate filings for supplemental individual products in 50+ US states and territories.
- Managed intern in developing a tool in R to model future Medicare Supplement experience using automated ARIMA methods.
- Led the actuarial university recruiting team for Texas schools (2016 - 2017).

### DESIGNATIONS

*Associate of the Society of Actuaries (ASA)* May 2019  
*Certified ScrumMaster (CSM)* August 2019  
*Certified SAS Base 9.4 Programming Specialist* August 2020

### EDUCATION

*Bachelor of Arts, Philosophy* May 2015  
*Cum Laude*  
University of Pennsylvania, Philadelphia, PA

### TECHNICAL COMPETENCIES

*Languages:* VBA, SQL, R, SAS, Java, PHP, Python, JavaScript, C/C++  
*Tools:* MS Visual Studio, Git, Docker, RStudio/Shiny, Hadoop/Spark, Teradata  
*Environments:* Linux/Unix, Windows, macOS, AWS

### REFERENCES

References are available upon request.